



Territory Sales Manager - Window and Door Sales Experience

United Window & Door Mfg., Inc. – New England Market

The USA's largest and fastest growing regional manufacturer of vinyl window and doors seeks an experienced Territory Sales Manager.

With more than 10 years of double-digit growth, our company is looking to continue our growth in the New England market.

As a sales representative for our company, you will be responsible for the development of new and existing accounts including lumber yards, large home improvement retailers, and distributors serving the new construction, remodeling, and replacement window markets. You will also be responsible for developing and maintaining relationships with distributor/builder accounts.

Candidate must be customer-oriented and possess the following:

- 3-5 years outside sales experience in the building industry, experience with a window and door manufacturer is preferred.
- MUST be energetic and positive
- Self-starter with the ability to establish and achieve territory goals and objectives.
- Strong time management skills.
- Ability to work independently from a home office
- Some overnight stays
- Secure new business while maintaining existing business
- Attend training seminars
- Solid communication and presentation skills.
- Basic computer skills including Email, Word, Excel, Power Point, Salesforce, and Outlook.
- Experience in the window, door, building materials business is required.
- College Degree Preferred
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Compensation package includes:

- Competitive salary plus commission program
- Medical, Dental, RX and Vision
- Short- & Long-Term Disability Insurance
- Life Insurance, term and voluntary
- Flexible Spending Accounts, Healthcare and Dependent Care
- AFLAC Insurance plans
- 401K program
- Company car or allowance
- Expense reimbursement
- Vacation, Sick and Holiday pay
- Company laptop
- Cell Phone Allowance



Please send resume, and salary requirements for consideration to:
Gregg Proscia/ VP Sales & Marketing gproscia@unitedwindowmfg.com
United Window & Door Mfg., Inc. is an equal opportunity employer.